
DANIEL J. DURAND, M.D., M.B.A.

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HEALTHCARE EXECUTIVE

Proven physician executive and health system operator with two decades of leadership experience in clinical delivery, innovation, and value-based contracting. Currently Chief Medical Officer and President for Prenuvo, a for-profit venture-backed startup that is the world's largest provider of elective whole body imaging services. Widely published thought leader who has authored pieces in high impact medical journals (*NEJM, JAMA, etc.*), and has had work highlighted in national and international press (FOX, NBC, ABC, Forbes, TIME, NYT, Becker's, etc.). Sought after lecturer at national conferences and trusted advisor to start-ups, health systems, private equity, and venture capital.

Specific areas of expertise and experience include:

**Care Model Redesign | Clinical Operations | AI & Digital Health | Medicolegal & Regulatory Strategy
Strategic Partnerships | Healthcare M&A | Provider Recruiting & Alignment | Research & Medical Affairs**

PROFESSIONAL HISTORY

Prenuvo, Redwood City, CA

2024-Present

Chief Medical Officer and President

Oversee global operations for Prenuvo, including all clinical locations, customer service centers, virtual medical providers, clinical research, and medical affairs. Span of control includes the majority of Prenuvo's headcount. Budgets and P&L remain confidential.

- Expanded clinic footprint from 8 to 27 sites, including international openings in the UK and Australia
- Led formal creation of Prenuvo's multinational Medical Group in the US, Canada, UK, and Australia - now with over 200 providers inclusive of radiologists, PCPs and NPs
- Led development and launch of expanded clinical product offerings and Prenuvo's first membership offerings
- Supported development of Prenuvo's first FDA-cleared AI products and internal IDE pathways
- Built Health Economics and Outcomes Research (HEOR) vertical, and led publication of first cohort study (Polaris), launch of first prospective study (Hercules), created RWE infrastructure for future studies, and launched the Prenuvo Research Network
- Led creation of the Prenuvo Care Network to help integrate Prenuvo with the legacy health system and enhance patient access to care
- Supported multiple rounds of financing efforts and originated numerous strategic partnerships with digital health, diagnostics, and life sciences companies

LIFEBRIDGE HEALTH, Baltimore, MD

2016-2024

Chief Clinical Officer (2021-2024)

Oversaw operations for the LifeBridge Clinically Integrated Network (CIN) of over 2900 physicians spanning 5 hospitals and 125+ outpatient locations, and serving over 1.5 million patients annually. Oversaw management of 110k lives in value-based contracts as well as the LifeBridge self-insured health plan of 13k lives.

- **Successfully LifeBridge into and through favorable results for first years of full risk VBC contracts**, with net annual VBC revenues across systems consistently exceeding \$20M
- **Led provider recruiting enterprise-wide** through the post-COVID provider shortage, bringing in 100+ new physicians and APPs annually, saving at least \$10 M annually in avoided premium labor
- **Led clinical strategy for restructuring of employee health plan**, saving \$5M annually vs. budget and offering employees more cost-effective narrow network options while maintaining access to traditional products

Chairman of Radiology (2016-24)

Dyad leader of system-wide imaging department of 250+ employees and 20+ physician FTEs, serving 5 hospitals.

- **Integrated strategy and operations across 5 hospitals** to create LBH's first systemwide clinical department.
- **Board Observer** for LifeBridge/RadNet joint ventures, encompassing several freestanding imaging centers.
- **Implemented numerous novel imaging technologies**, including Butterfly ultrasound, dual energy CT, 3D mammography, CT colonography, and numerous pediatric imaging techniques.
- **Developed enterprise imaging technology stack**, including artificial intelligence algorithms (AI Doc), Cerner M-pages for radiology, Intelera PACs, and RAPID CTA and computerized decision support for ordering.

Chief Innovation Officer and Corporate Vice President for Research (2018-2021)

Founding leader of the LifeBridge Department of Innovation & Research. Built a strategic portfolio of innovation initiatives and corporate partnerships focused on healthcare consumerism and value-based contracting. Served as executive lead for the LifeBridge/CareFirst Venture Fund. Oversaw the LifeBridge Health BioIncubator and co-led creation of the 1501 Health "payvider" digital health incubator built in partnership with CareFirst BCBS. Oversaw core operations for biomedical research, serving 40 principal investigators and 184 clinical trials producing 130+ annual publications. Represented the LifeBridge brand at national conferences.

- **Scaled digital care "touchpoints" from 5,000 to over 250k** through portfolio of access initiatives consisting of online physician scheduling (DocASAP), smart phone applications (GetWell Network), virtual hospital call center (Cognizant/LifeBridge JV), remote patient monitoring (Vivify), and enterprise-wide telehealth (Zoom).
- **Originated partnership with Under Armour** to design and locally manufacture PPE during the COVID-19 pandemic; the resultant production model provided 5+ million pieces of PPE to East Coast health systems.
- **Increased research revenue by over 100%+** by forming new strategic research partnerships with Fortune 500 pharma firms and increasing federal grant funding success rates.
- **Drove design of the LifeBridge Health mobile clinic**, bringing care to socially vulnerable and difficult to reach populations within Baltimore's urban core.
- **Led the LifeBridge brand to national prominence** as one of the most innovative mid-sized health systems, garnering various awards and recognition (*Becker's Hospital Review*, *Technical.ly*, etc.).

Medical & Operational Director, LifeBridge Health ACO, LLC (2016-18)

Served as medical and operational leader for one of the region's largest Medicare Shared Savings Program [MSSP] and accountable care organizations [ACO] with 19,000 beneficiaries and over \$250M in aggregate Medicare Part A & B spend.

- **Managed system transition** from financially-integrated "portfolio" of assets to highly functional clinically-integrated network.
- **Saved Medicare \$45M+, earning LifeBridge Health ACO, LLC \$21M in shared value;** placing LifeBridge among the top 10 health-system-led ACOs with the initial MSSP cohorts.
- **Achieved 1.6% Merit Based Incentive Payment System [MIPS] rate increase in 2019** with placement in top national performance quartile for Medicare, resulting in ~\$1M in incremental annual Part B revenue.
- **Produced \$100M+ in population health enterprise value** for CIN that encompassed 2 Medicare MSSP ACOs, a minority ownership of the Johns Hopkins Medicare Advantage product, and 4 VBC arrangements with commercial payers, and MCOs.

JOHNS HOPKINS MEDICINE, Baltimore, MD 2015-2016

Director of Accountable Care, Johns Hopkins Healthcare, LLC

Served as operational director of Johns Hopkins Medicine Alliance for Patients, one of the nation's largest Medicare shared savings programs [MSSPs] ACOs with 40,000+ beneficiaries and spend of \$450M in Medicare Parts A & B. Designed novel physician incentive packages aligned with Hopkins' enterprise-wide goals. Created accountability system to drive results. Produced thought leadership in multiple venues, including *New England Journal of Medicine*.

- **Operationalized Hopkins value strategy** - Implemented direct care management referrals, population health pharmacist interventions, and stood up ambulatory access program for 13+ specialty departments.
- **Improved Johns Hopkins Medicine Alliance for Patients [JMAP] quality score to 96%** by prioritizing key quality metrics, assigning ownership to stakeholders, and creating a system-wide governance framework.

- **Created economic models** to identify population health savings opportunities for Hopkins' forward-going value strategy; led clinical integration efforts between JMAP and various JHM business units.

EVOLENT HEALTH, INC., Arlington, VA 2013-2015

Vice President, Clinical Transformation [2014-2015]

Co-led provider consulting group and parts of clinical operations, supporting health systems and physician organizations transitioning to VBC. Teamed with business development group to identify, prioritize, engage, and cultivate potential clients, particularly those from large integrated delivery networks [IDNs] affiliated with academic medical centers [AMCs]. Directed strategic subcontracting initiatives for select specialty health solutions (e.g. Sleep Medicine, Oncology) to broaden Evolent's capabilities in supporting health plans and ACOs. Served as a member of the executive leadership team [ELT]. Founded and co-led Clinical Transformation group of 20 employees, including 8 physicians, with a \$2M+ budget.

- Served as ELT member during growth in annual revenue from \$8M to \$118M and from 150 to 800+ employees.
- Served on ELT from Series B through SEC through filing for initial public offering.
- Led medical imaging and high-cost diagnostics strategy across all client sites.

Managing Director, Clinical Delivery [2013-2014]

Developed analytic solutions to produce automated economic modeling of clinical savings opportunities using third-party data sources. Created imaging service product line, which was Evolent's first specialty health solution. Led "blueprint" strategy engagements and population health management readiness assessments at numerous client systems comprising 20+ hospitals and networks of 2,000+ employed physicians.

- **Generated \$4M annual cost savings for client base** by implementing novel imaging utilization management model featured in several national publications, including *Forbes*.
- **Designed and directed provider licensing and credentialing process** for 50+ physicians and nurses obtaining licensing and credentials in 20+ US states.
- **Named Evolent's Top Recruiter** in 2014 by chief talent officer.

Additional Work Experience (non-exhaustive):

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| • Associate Professor, by courtesy, Johns Hopkins Carey School of Business | 2025-Present |
| • Clinical Associate Professor, George Washington University | 2023-Present |
| • Adjunct and Clinical Faculty, Stanford University School of Medicine | 2019-2026 |
| • Innovation Advisor, GetWell Network, Bethesda, MD | 2020-2023 |
| • Chief Medical Advisor, Under Armour, Baltimore, MD | 2021-2022 |
| • Associate, McKinsey & Company, Washington, D.C. | 2012-2013 |

EDUCATION & ADDITIONAL INFORMATION

WAKE FOREST UNIVERSITY, Winston-Salem, NC

Bachelor of Science, Chemistry, Summa Cum Laude

JOHNS HOPKINS SCHOOL OF MEDICINE, Baltimore, MD

Doctor of Medicine, Alpha Omega Alpha

QUANTIC SCHOOL OF BUSINESS & TECHNOLOGY, Washington, DC

Executive MBA, Highest Honors

Available Upon Request:

Honors & Awards, Peer-reviewed Journal Papers, Book Chapters, Other Media, Advisory Relationships, Teaching Engagements, Mentees, Editorial Activities, Publications, Meeting Abstracts, Invited Reviews, Invited Talks