

Alec Brandon

Carey Business School
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Professional Experience

Assistant Professor, Carey Business School, Johns Hopkins University, 2020 – Present

Education

Ph.D. in Economics, University of Chicago, 2020

M.A. in Economics, University of Chicago, 2020

B.A. in Economics, University of Chicago, 2008

Honors & Awards

W.E. Upjohn Institute for Employment Research, Early Career Research Award (2022)

BFI, Experimental Initiative Grant (2019)

Exchange Scholar, University of California Berkeley, Department of Economics (Winter 2015)

B.A. Awarded with General Honors and Honors in Economics (2008)

Publications

“Toward an Understanding of Reference-Dependent Labor Supply: Theory and Evidence from a Field Experiment” (with Steffen Andersen, Uri Gneezy, and John List), Forthcoming, *Economic Journal*.

“High-frequency location data show that race affects citations and fines for speeding,” (with Pradhi Aggarwal, Ariel Goldszmidt, Justin Holz, John List, Ian Muir, Gregory Sun, and Thomas Yu) *Science*, 2025, 387(6741): 1397-1401.

“Does Self-Selection Diminish the Impact of Experimental Research?” *The Annual Proceedings of the Wealth and Well-Being of Nations*, 2023, 14: 77-94.

“Testing for Crowd Out in Social Nudges: Evidence From a Natural Field Experiment in the Market for Electricity,” (with John List, Robert Metcalfe, Michael Price, and Florian Rundhammer) *Proceedings of the National Academy of Sciences*, 2019, 116(12): 5293-5298.

Working Papers

“Do The Effects of Nudges Persist? Theory and Evidence from 38 Natural Field Experiments” (with Paul Ferraro, John List, Robert Metcalfe, Michael Price, and Florian Rundhammer), 2025, Conditionally Accepted, *Review of Economic Studies*.

"Minimum Wages and Racial Discrimination in Hiring: Evidence from a Field Experiment" (with Justin Holz, Andrew Simon, and Haruka Uchida), 2025, Revise and Resubmit, *American Economic Journal: Applied Economics*.

"The Human Perils of Scaling Smart Technologies: Evidence from Field Experiments" (with Chris Clapp, John List, Robert Metcalfe, and Michael Price), 2024, Revise and Resubmit, *American Economic Journal: Economic Policy*.

"Making Sense of the Evidence on Daily Income Targeting with Sensitivity Analyses" (with Colin Camerer, John List, Ian Muir, and Jenny Wang), 2024

"Social Pressure and Self-Selection in Experimental Policy Evaluation" 2019

Presentations

2025-26: Association for Public Policy Analysis and Management, Fall Research Conference; Behavioral and Experimental Economists of the Middle Atlantic, Annual Conference; Economic Science Association, North American Meeting

2024-25: Barcelona School of Economics, Summer Forum, External Validity, Generalizability, and Replicability of Economic Experiments; University of Arkansas, Walton School of Business

2023-24: Stanford Institute for Theoretical Economics, Psychology and Economics; University of California, San Diego, Rady School of Business; Virtual Seminars in Economic Theory (Discussant)

2022-23: Beloit College's Upton Forum; National Association of Business Economics, TEC2022

2021-22: George Mason University, Interdisciplinary Center for Economic Science; Economic Science Association, North American Meeting; London School of Economics, Grantham Institute; Southern Economic Association, Annual Meeting; University of Chicago, Advances with Field Experiments, Western Economic Association, International Annual Conference

2020-21: Behavioral Insights, Global Seminar Series; University of Chicago, Experimental Economics Brownbag

2019-20: Clemson University, Department of Economics; DePaul University, Department of Economics; Economic Sciences Association, North American Meeting; Johns Hopkins University, Carey Business School; NBER Summer Institute, Environmental & Energy Economics; University of California San Diego, Rady School of Business; University of Chicago, Advances with Field Experiments; University of Chicago, Applications of Economics Seminar; University of Oregon, Department of Economics

2018-19: American Economic Association, Annual Meeting (Discussant)

Service

Associate Editor, *Journal of Political Economy Microeconomics*

Course Lead, Strategic Human Capital, Carey Business School, Johns Hopkins University

Economics Seminar Coordinator, Carey Business School, Johns Hopkins University

Teaching

Strategic Human Capital, Carey Business School, Johns Hopkins University

Data Science: Econometrics for Market Analysis, Carey Business School, Johns Hopkins University

Business Microeconomics, Carey Business School, Johns Hopkins University

Referee Experience

American Economic Journal: Economic Policy, American Economic Review, Behavioural Public Policy, Economic Journal, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Environmental Economics and Management, Journal of Public Economics, Journal of Political Economy, Journal of Political Economy Microeconomics, Journal of the Association of Environmental and Resource Economists, Journal of the European Economic Association, Management Science, Quantitative Economics, Quarterly Journal of Economics, Review of Economic Studies, Scandinavian Journal of Economics