

# Nicholas Tilipman

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CONTACT INFORMATION	Carey Business School Johns Hopkins University 100 International Drive Baltimore, MD 21202	tilipman@jhu.edu www.nicholastilipman.com
ACADEMIC POSITIONS	2024 - Present    Assistant Professor, Carey Business School, Johns Hopkins University 2017 - 2024      Assistant Professor, University of Illinois at Chicago	
EDUCATION	PhD Economics, Cornell University, 2017 Dissertation: “Three Essays on Health Care and Industrial Organization” Advisors: Sean Nicholson and Panle Jia Barwick  BA, Political Science and History, Rutgers University, 2007 Minor in Economics Highest Honors	
RESEARCH FIELDS	Health Economics, Industrial Organization, Applied Econometrics	
PUBLICATIONS IN ECONOMICS	“Employer Incentives and Distortions in Health Insurance Design: Implications for Welfare and Costs” <i>American Economic Review</i> , 2022, 112(3): 998-1037  “Price Indices and the Value of Innovation with Heterogeneous Preferences” (with Claudio Lucarelli and Sean Nicholson) <i>Journal of Health Economics</i> , 2022, 84.	
PUBLICATIONS IN HEALTH POLICY	“Personalized Telephone Outreach Increased Health Insurance Take-Up for Hard-to-Reach Populations: A Field Experiment” (with Rebecca Myerson, Honglin Li, Andrew Feher, Wesley Yin, and Isaac Menashe) <i>Health Affairs</i> , 2022, 41(1): 129-137  “We All Want It, But We Don’t Know What It Is: Toward a Standard of Affordability for Health Insurance Premiums” (with Peter Muennig, Bhaven Sampat, Lawrence Brown, and Sherry Glied) <i>Journal of Health Politics, Policy and Law</i> , 2011, 36(5): 829-853  “Simulation Modeling of Health Care Policy” (with Sherry Glied) <i>Annual Review of Public Health</i> , 2010. 31: 439-455	
WORKING PAPERS	“Regulating Out-of-Network Hospital Payments: Disagreement Payoffs, Negotiated Prices, and Access” (with Elena Prager) Reject and Resubmit, <i>Journal of Political Economy</i>  “Provider Market Power and Adverse Selection in Health Insurance Market: Evidence from the California Benefits Exchange” (with Wesley Yin)  “The Effect of the Favorable Tax Treatment of Health Insurance on Insurance Coverage and Health Care Utilization” (with Sherry Glied)	

		“Mental Health Mandates and Job Transitions”
WORKS IN PROGRESS		<p>“The Welfare Effects of Intermediation in the Employer-Sponsored Insurance Market” (with Anran Li, Tong Liu, and Anthony LoSasso)</p> <p>“Uniform Deductibles in Health Insurance” (with Corina Mommaerts and Anthony LoSasso)</p> <p>“Bargaining for Benefits in a Democracy” (with Elena Prager)</p> <p>“Public Options and Bargaining Power” (with Wesley Yin)</p> <p>“Strategic Entry and Bargaining by Commercial Insurers” (with Tong Liu, Elena Prager, and Matthew Zahn)</p>
OTHER PUBLICATIONS		<p>“Options to Improve Affordability in California’s Individual Health Insurance Marketplace” (with Wesley Yin and Covered California) Covered California, 2019</p> <p>“Analysis of Five Health Insurance Expansion Options for New York State” (with Olveen Carrasquillo and Sherry Glied) New York State Health Foundation, 2009.</p> <p>“Health Reform in New York State: A Qualitative Analysis of Testimony Provided at Public Hearings” (with Olveen Carrasquillo and Sherry Glied) New York State Health Foundation, 2008.</p>
RESEARCH GRANTS	2025  2025  2021  2020  2019  2018  2014  2014	Principal Investigator, Hopkins Business of Health Initiative Pilot Award, The Welfare Effects of Intermediation in the Employer-Sponsored-Insurance Market. Award: (\$12,500) Principal Investigator, Carey Business School General Research Award Grant, The Welfare Effects of Intermediation in the Employer-Sponsored-Insurance Market. Award: (\$2,500) Principal Investigator, National Institute for Health Care Management (NIHCM), Provider Market Power and Adverse Selection in Health Insurance Markets: Evidence from the California Benefits Exchange. Wesley Yin, Co-Principal Investigator. Award: (\$50,835) Co-Principal Investigator, HCSC Affordability Cures, Selective Contracting and Provider Market Concentration: Implications for Patient Access and Well-Being. Anthony LoSasso, Co-Principal Investigator. Award: (\$561,000) Co-Principal Investigator, Covered California, Impact Study: Marketplace Affordability and Stability. Wesley Yin, Co-Principal Investigator. Award: (\$170,000) Principal Investigator, UIC School of Public Health Seed Funding Award, The Effect of Hospital/Physician Integration on Health Care Prices, Insurance Quality, and Patient Outcomes. Award (\$10,000) Principal Investigator, Human Ecology Alumni Association Student Grant, The Effect of Insurance Competition on Provider Networks (\$1,000) Co-Principal Investigator, Institute for Social Sciences Small Grant Award, Insurance Competition and Network Choice. Sean Nicholson, Co-Principal Investigator. Award: (\$15,000)
PAST POSITIONS		

2013–2017	Research Assistant to Sean Nicholson, Cornell University
2011–2012	Research Assistant to Samuel Kleiner, Cornell University
2012–2013	Staff Economist, Council of Economic Advisers
2010–2012	Research Assistant to Bhaven Sampat, Columbia University
2007–2010	Research Assistant to Sherry Glied, Columbia University

TEACHING	Spring 2025 -	Frameworks for Analysis of Health Care Markets, Johns Hopkins University
	Fall 2023	Data Analytics (MHA), University of Illinois at Chicago
	2023 - 2024	Empirical Methods for Health Care Research II (PhD), University of Illinois at Chicago
	2020 - 2023	Quantitative Methods for Health Care Managers (Executive MHA), University of Illinois at Chicago
	2018 - 2024	Quantitative Methods for Health Care Managers (MHA), University of Illinois at Chicago
	Spring 2018	Health Economics (MPH), University of Illinois at Chicago
	Spring 2012	Economics of Health Policy (TA), Cornell
	Fall 2011	Introduction to Statistics (TA), Cornell
AWARDS AND HONORS	2022	UIC SPH Open Research Award
	2020	Golden Apple Teaching Award, School of Public Health, UIC
	2007	Highest Honors (Summa Cum Laude), Rutgers University
	2006-2007	Henry Rutgers Scholar, Rutgers University
	2006-2007	Omicron Delta Epsilon (Economics Honors Society)
	2004-2007	National Society of Collegiate Scholars
	2005-2007	Rutgers College Academic Excellence Award
CONFERENCES AND PRESENTATIONS (INCLUDING SCHEDULED)	2025	AHRQ, Annual Health Economics Conference (AHEC), ASHEcon, Midwest Health Economics Conference (MHEC)
	2024	Federal Trade Commission, Department of Justice, Department of Treasury (Office of Tax Analysis), Johns Hopkins (Carey), Federal Reserve Bank of Chicago, Chicago Health Economics Workshop, International Industrial Organization Conference, Health Economics and Policy Innovation Collaborative (HEPIC) Conference at Georgia Tech, ASHEcon, APPAM, GW Health Economics Seminar
	2022	University of Wisconsin, Madison (Risk & Insurance), NBER Economics of Regulation, University of Chicago (BFI Health Economics Initiative), ASHEcon
	2021	Federal Trade Commission, National Tax Association
	2020	Chicago Health Economics Workshop, Stanford SITE, Electronic Health Economics Colloquium (EHEC)
	2018	American Society of Health Economists Annual Conference, ENSAI Health Economics Day, University of Chicago (CHESS), University of Illinois at Chicago (Economics)
	2017	International Industrial Organization Conference, University of Chicago, University of Illinois at Chicago (Economics Department), University of Illinois at Chicago (Pharmacy School), Bureau of Economic Analysis, Congressional Budget Office, Cornerstone Research, Department of Treasury, Federal Trade Commission, University of Illinois at Chicago, University of Rochester, University of Utah
	2010	AcademyHealth Annual Research Meeting (poster)
	2009	AcademyHealth Annual Research Meeting (poster)
REFeree SERVICE		American Economic Review, Journal of Health Economics, Journal of Policy Analysis & Management, Journal of Public Economics, Medical Care Research and Review, RAND Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Journal of Human Resources, International Economic Review, International Economic Review, The Economic Journal