

# Alec Brandon

Carey Business School  
Johns Hopkins University  
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## Professional Experience

Assistant Professor, Carey Business School, Johns Hopkins University, 2020 – Present

## Education

Ph.D. in Economics, University of Chicago, 2020

M.A. in Economics, University of Chicago, 2020

B.A. in Economics, University of Chicago, 2008

## Honors & Awards

W.E. Upjohn Institute for Employment Research, Early Career Research Award (2022)

BFI, Experimental Initiative Grant (2019)

Esther and T.W. Schultz Fellowship (2017-18)

Exchange Scholar, University of California Berkeley, Department of Economics (Winter 2015)

Division of Social Sciences Tuition Scholarship and Fellowship (2012-17)

B.A. Awarded with General Honors and Honors in Economics (2008)

## Publications

“Does Self-Selection Diminish the Impact of Experimental Research?” *The Annual Proceedings of the Wealth and Well-Being of Nations*, 2023, 14: 77-94.

“Testing for Crowd Out in Social Nudges: Evidence From a Natural Field Experiment in the Market for Electricity,” (with John List, Robert Metcalfe, Michael Price, and Florian Rundhammer) *Proceedings of the National Academy of Sciences*, 2019, 116(12): 5293-5298.

“Markets for replication” (with John List), *Proceedings of the National Academy of Sciences* (Invited Comment), 2015, 112(50): 15267-15268.

## Working Papers

“Do The Effects of Nudges Persist? Theory and Evidence from 38 Natural Field Experiments” (with Paul Ferraro, John List, Robert Metcalfe, Michael Price, and Florian Rundhammer), 2023, Revision Requested by *Review of Economic Studies*

“Toward an Understanding of Reference-Dependent Labor Supply: Theory and Evidence from a Field Experiment” (with Steffen Andersen, Uri Gneezy, and John List), 2023, Revision Requested by *Economic Journal*

“High-Frequency Location Data Shows That Race Affects the Likelihood of Being Stopped and Fined for Speeding” (with Pradhi Aggarwal, Ariel Goldszmidt, Justin Holz, John A. List, Ian Muir, Gregory Sun, Thomas Yu), 2024

“Minimum Wages and Racial Differences in Hiring: Theory and Evidence from a Field Experiment” (with Justin Holz, Andrew Simon, and Haruka Uchida), 2023

“The Human Perils of Scaling Smart Technologies: Evidence from Field Experiments” (with Chris Clapp, John List, Robert Metcalfe, and Michael Price), 2023

“Evaluating the Evidence of Daily Income Targeting with Experimental and Observational Data” (with Colin Camerer, John List, Ian Muir, and Jenny Wang), 2023

“Social Pressure and Self-Selection in Experimental Policy Evaluation” 2019

## Teaching

Data Science: Economics for Market Analysis, Carey Business School, Johns Hopkins University

Strategic Human Capital, Carey Business School, Johns Hopkins University

Economics for Decision Making, Carey Business School, Johns Hopkins University

Business Microeconomics, Carey Business School, Johns Hopkins University

## Presentations

2023-24: Stanford SITE Psychology and Economics, University of California San Diego Rady School of Business, Virtual Seminars in Economic Theory (Discussant)

2022-23: National Association of Business Economics TEC2022, Beloit College's Upton Forum

2021-22: London School of Economics Grantham Institute, Economic Science Association's North American Meeting, Southern Economic Association's Annual Meeting, George Mason University Interdisciplinary Center for Economic Science, University of Chicago's Advances with Field Experiments, Western Economic Association International's Annual Conference

2020-21: Behavioral Insights Global's Seminar Series, University of Chicago Experimental Brownbag

2019-20: Advances with Field Experiments, Clemson University, Economic Sciences Association North America, Johns Hopkins University, NBER Summer Institute Environmental & Energy Economics, University of California San Diego Rady School of Business, University of Chicago Applications of Economics Seminar, University of Oregon, Economic Sciences Association's North American Meeting

2018-19: American Economic Association's Annual Meeting (Discussant)

## Editorial Experience

Associate Editor, *Journal of Political Economy Microeconomics* (2022-Present)

## Referee Experience

*American Economic Journal: Policy, American Economic Review, Behavioural Public Policy, Economic Journal, European Economic Review, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Environmental Economics and Management, Journal of Political Economy, Journal of Political Economy Microeconomics, Journal of Public Economics, Journal of the Association of Environmental and Resource Economists, Journal of the European Economic Association, Labour Economics, Management Science, Quantitative Economics, Scandinavian Journal of Economics*