

**VALERIE Y. SUSLOW**

Curriculum Vitae  
July 2020

Carey Business School  
Johns Hopkins University  
100 International Drive  
Baltimore, MD 21202

Office: 410-234-9258  
vsuslow@jhu.edu

**EDUCATION**

Ph.D. (Economics)	Stanford University	1984
B.A. (Economics)	University of California at Berkeley (Highest Distinction)	1979

**PROFESSIONAL EXPERIENCE**

Current Position

Professor and Vice Dean for Faculty & Research Carey Business School, Johns Hopkins University	August 2015 – present
Interim Dean, Carey Business School	July-August 2019

Ross School of Business, University of Michigan

Louis and Myrtle Moskowitz Research Professor Emerita of Business & Law, and Professor Emerita of Business Economics & Public Policy	July 2015 – present
Senior Associate Dean for MBA Programs	2013 – June 2015
Louis and Myrtle Moskowitz Research Professor of Business and Law	2012 – June 2015
Professor, Business Economics & Public Policy	2008 – June 2015
Associate Dean for Graduate Programs	2011 – 2013
Associate Dean for Degree Programs	2007 – 2010
Associate Professor, Business Economics & Public Policy	1992 – 2008
Assistant Professor, Business Economics & Public Policy	1984 – 1992

**Other Appointments at Ross School of Business**

Program Director, Quantitative Skills Workshop, Executive MBA Program	2001 – June 2015
Academic Director, Evening MBA Program	1995 – 1999
Program Director, Quantitative Skills Workshop, MBA Program	1994 – 1995

### **Other Professional Appointments**

Editorial Board, Senior Editor	<i>Antitrust Law Journal</i>	2002 – present
Advisory Board, Politecnico di Milano School of Management, Italy		2014 – 2016, 2017-present
Visiting Professor	Politecnico di Milano, Italy	2004 – 2005, 2009 – 2014
Visiting Professor	INSEAD, France	2000
Senior Economist	Law & Economics Consulting Group (Berkeley, CA)	1995
Faculty Research Fellow	National Bureau of Economic Research (Industrial Organization Program)	1991 – 1997
Hoover Institution Fellow	Stanford University	1987 – 1988
Visiting Assistant Professor	Brown University, Economics Dept.	1984

### **PUBLICATIONS AND RESEARCH**

#### **Articles and Book Chapters**

“How Do Cartels Use Vertical Restraints? Horizontal and Vertical Working in Tandem” (with Margaret Levenstein), *Antitrust Law Journal*, Vol. 81, No. 1, 2020: 15-40.

“Air Ambulances with Sky-High Charges,” (with Ge Bai, Arjun Chanmugam, and Gerard Anderson), *Health Affairs*, Vol. 38, No. 7, 2019: 1195-1200.

“Preventing Cartel Recidivism” (with Margaret Levenstein and Catarina Marvão), *Antitrust*, Vol. 30, No. 3, 2016: 81-88.

“Price Fixing Hits Home: An Empirical Study of U.S. Price-Fixing” (with Margaret Levenstein), *Review of Industrial Organization*, Vol. 48, No. 4, 2016: 361-379.

“The Effect of Competition on Trade: Evidence from the Collapse of International Cartels” (with Margaret Levenstein and Jagadeesh Sivadasan), *International Journal of Industrial Organization*, Vol. 56, 2015: 56-70.

“Cartels & Collusion – Empirical Evidence” (with Margaret Levenstein), in *The Oxford Handbook of International Antitrust Economics*, vol. 2, R. Blair and D. Sokol, eds., Oxford University Press, January 2015: 442-463.

“How Do Cartels Use Vertical Restraints? Reflections on Bork’s The Antitrust Paradox” (with Margaret Levenstein), *Journal of Law and Economics*, Vol. 57, No. 4, 2014: S33-S50.

“Breaking Up Is Hard to Do: Determinants of Cartel Duration” (with Margaret Levenstein), *Journal of Law and Economics*, Vol. 54, No. 2, 2011: 455-492.

“Constant Vigilance: Maintaining Cartel Deterrence During the Great Recession” (with Margaret Levenstein), *Competition Policy International*, Vol. 6, No. 2, Autumn 2010: 145-162.

“International Cartels” (with Margaret Levenstein), *Issues in Competition Law and Policy*, edited by Wayne Dale Collins (American Bar Association, Antitrust Section), Chapter 47, 2008: 1107-1126.

“Cartels” (with Margaret Levenstein), entry in *The New Palgrave Dictionary of Economics*, 2<sup>nd</sup> ed. (Steven Durlauf and Lawrence Blume, eds.), Palgrave Macmillan Ltd., May 2008.

“The Economic Impact of the U.S. Export Trading Company Act” (with Margaret Levenstein), *Antitrust Law Journal*, Vol. 74, No. 2, 2007: 343-386.

“Cartel Bargaining and Monitoring: The Role of Information Sharing” (with Margaret Levenstein), in *The Pros and Cons of Information Sharing* conference volume, Mats Bergman, ed., Stockholm, Sweden: Konkurrensverket, Swedish Competition Authority, December 2006: 43-81.

“What Determines Cartel Success?” (with Margaret Levenstein), *Journal of Economic Literature*, Vol. 44, No. 1, March 2006: 43-95.

Reprinted in *Recent Developments in Monopoly and Competition Policy*, George Norman, Ed., Cheltenham, UK: Edward Elgar Publishing, Ltd., 2008.

“Cartel Contract Duration: Empirical Evidence from Inter-war International Cartels” *Industrial and Corporate Change*, Vol. 14, No. 5, 2005: 705-744.

Reprinted in *Cartels*, Margaret C. Levenstein and Stephen W. Salant, Eds., Cheltenham, UK: Edward Elgar Publishing, Ltd., 2007.

“The Changing International Status of Export Cartel Exemptions” (with Margaret Levenstein), *American University International Law Review*, Vol. 20, No. 3, 2005: 785-828.

“Contemporary International Cartels and Developing Countries: Economic Effects and Implications for Competition Policy” (with Margaret Levenstein), *Antitrust Law Journal*, Vol. 71, No. 3, 2004: 801-852.

Reprinted in *Comparative Competition Policy*, Susan Beth Farmer, Ed., Cheltenham, UK: Edward Elgar Publishing, Ltd., forthcoming.

Reprinted in *Cartels*, Margaret C. Levenstein and Stephen W. Salant, Eds., Cheltenham, UK: Edward Elgar Publishing, Ltd., 2007.

“Studies of Cartel Stability: A Comparison of Methodological Approaches” (with Margaret Levenstein), in Peter Grossman, editor, *How Cartels Endure and How They Fail: Studies of Industrial Collusion*, United Kingdom: Edward Elgar, 2004: 9-52.

“International Cartel Enforcement: Lessons from the 1990s” (with Simon Evenett and Margaret Levenstein), *World Economy*, Vol. 24, No. 9, September 2001: 1221-1245.

Reprinted in *Cartels*, Margaret C. Levenstein and Stephen W. Salant, Eds., Cheltenham, UK: Edward Elgar Publishing, Ltd., 2007.

“Preconditions for Private Restraints on Market Access and International Cartels” (with Simon Evenett), *Journal of International Economic Law*, Vol. 3, No. 4, December 2000: 593-631.

Comment on “The Roles of Marketing, Product Quality, and Price Competition in the Growth and Composition of the U.S. Anti-Ulcer Drug Industry,” by Berndt, Bui, Reiley, and Urban, in *The Economics of New Goods*, T. Bresnahan and R. Gordon, eds., National Bureau of Economic Research, Studies in Income and Wealth, Vol. 58, 1997: 322-328.

“Measuring Quality Change in Pharmaceutical Markets: Hedonic Price Indexes for Anti-Ulcer Drugs,” in *Competitive Strategies in the Pharmaceutical Industry*, R. Helms, ed., American Enterprise Institute, Washington, D.C., 1996: 49-72.

“Oligopoly Pricing with Capacity Constraints,” with Timothy Bresnahan, *Annales d'Economie et Statistique*, Vol. 15/16, Juillet-December 1989: 267-290.

“Short-run Supply with Capacity Constraints,” with Timothy Bresnahan, *Journal of Law and Economics*, Vol. 32, No. 2 (Pt. 2), October 1989: S11-S42.

“Commitment and Monopoly Pricing in Durable Goods Models,” *International Journal of Industrial Organization*, Vol. 4, No. 4, December 1986: 451-460.

“Estimating Monopoly Behavior with Competitive Recycling: An Application to Alcoa,” *RAND Journal of Economics*, Vol. 17, No. 3, Autumn 1986: 389-403.

“Inventories as an Asset: The Volatility of Copper Prices,” with Timothy Bresnahan, *International Economic Review*, Vol. 26, No. 2, June 1985: 409-424.

### **Teaching Materials**

*Microeconomics: Study Guide* (with Jonathan Hamilton), Prentice Hall, 3<sup>rd</sup> ed. (1995), 4<sup>th</sup> ed. (1998), 5<sup>th</sup> ed. (2000), 6<sup>th</sup> ed. (2005), 7<sup>th</sup> ed. (2009), 8<sup>th</sup> ed. (2012), and 9<sup>th</sup> ed. (2017) accompanying *Microeconomics*, by Robert Pindyck and Daniel Rubinfeld.

“Pricing Games: Sony PlayStation and Microsoft Xbox,” Teaching case (with Francine Lafontaine). February 2011 (with teaching note). William Davidson Institute/GlobaLens Publishing.

### **Book Reviews and Miscellaneous Publications**

Review of *Global Price Fixing*, 2<sup>nd</sup> ed., by John Connor (2007), *Journal of Economic Literature*, Vol. 47, No. 2, June 2009, pp. 46-48.

“Entry Deterrence Strategies,” (lecture) *Journal of Industrial Organization Education*, Inaugural issue, Vol. 1, No. 1, December 2006.

Review of *Antitrust and the Formation of the Postwar World*, by Wyatt Wells (2002), *Journal of Economic History*, Vol. 62, No. 4, December 2002: 1168-1170.

*Pre-MBA Series 2000* (with Eugene Anderson, Paul Seguin, and David Wright), published by Graduate Management Admission Council and Irwin/McGraw-Hill, 1998.

*Quantitative Skills Interactive – Multimedia CD-ROM Education Program* (with Eugene Anderson, Paul Seguin, and David Wright), published by GMAC and Irwin/McGraw-Hill, September 1997.

Review of *Applied Industrial Organization: Towards a Theory-Based Empirical Industrial Organization*, K. Aiginger and J. Finsinger, eds. (1994), *Journal of Economic Literature*, Vol. 35, March 1997: 163-165.

Review of *From Monopoly to Competition: The Transformations of Alcoa, 1888-1986*, by George D. Smith (1988), *Science Magazine*, Vol. 244, May 19, 1989: 841-842.

### **Working Papers and Manuscripts**

“Negotiating the Ethically Questionable” (with Brian Gunia), July 2020 (under review).

“Higher Prices from Entry: Pricing of Brand-Name Drugs” (with Jeff Perloff and Paul Seguin), 2006.

### **Reports Prepared for Agencies**

“Private International Cartels and Their Effect on Developing Countries” (with Margaret Levenstein), background paper for World Bank’s *World Development Report 2002*, January 2001.

“Assessment of Empirical Literature on Cartels and Market Access: An Economic Analysis” (with Simon Evenett) commissioned by International Competition Policy Advisory Committee (Department of Justice, Antitrust Division), October 1999.

“The Theory and Practice of Commodity Producers’ Associations: With Special Reference to Coffee (*El Negocio Cafetero Ante el Mercado Libre: Informe de la Comisión Mixta para el Estudio del Café, Colombia*),” (with Mary Bohman, Lovell Jarvis, and Dan Sumner), commissioned by Comisión Mixta, March 1994.

### **AWARDS AND HONORS**

Andy Andrews Distinguished Service Award, Ross School of Business, May 2016

Jerry S. Cohen Memorial Fund Writing Award for Antitrust Scholarship, Best Vertical Restraints Article of 2014 for “How Do Cartels Use Vertical Restraints? Reflections on Bork’s *The Antitrust Paradox*” (*Journal of Law & Economics*, 2014); awarded May 2015

Louis & Myrtle Moskowitz Research Professor of Business and Law, 2007 – 2008, 2012-2015

Victor L. Bernard Faculty Award for Leadership in Teaching, Ross School of Business, May 2004

Ross School MBA Teaching Excellence Award Nominee, 1987, 1991, 1999, 2001, 2002, 2011

INSEAD Best Core Course Teaching Award Nominee, 2000

John M. Olin National Fellowship, Hoover Institution, Stanford University, 1987 – 1988

Great Distinction in General Scholarship, Certificate of Distinction (finalist for University medal), University of California, Berkeley, 1979

Highest Honors, Department of Economics, University of California, Berkeley, 1979

Phi Beta Kappa, 1978

### **RESEARCH GRANTS**

*International Cartels and Trade*, Center for International Business Education, Award for Faculty Research in International Business, (with Margaret Levenstein and Jagadeesh Sivadasan), January 2008.

*International Cartels in Global Markets*, Stephen M. Ross School of Business, University of Michigan, (Collaborative Research Grant), September 2006 – December 2007.

*Export Cartel Exemptions and the Export Trading Act of 1982*, The International Development Research Centre of Canada, December 2003 – April 2005 (with Margaret Levenstein). (Part of a larger project “Promoting Competitive Markets in Developing Economies,” Simon Evenett, principal investigator.)

*Contemporary International Cartels*, University of Michigan Business School (Larger Grant Research Funds), December 2002 – June 2005.

*Globalization and Competition: The Impact of International Cartels on Trade, Incomes, and Development*, Center for International Business Education (Award for Faculty Research in International Business), 2003 – 2005 (with Margaret Levenstein).

*International Cartels in Integrating National Markets*, Center for International Business Education, May – September 2002 (with Margaret Levenstein).

*Market Approaches to Environmental Issues in Transitional Economies from the Perspective of the Firm*, Center for International Business Education, April – September 1998 (with Lynda Oswald).

*Market Approaches to Environmental Issues in Transitional Economies from the Perspective of the Firm*, William Davidson Institute, 1996 – 99 (with Lynda Oswald).

*Product Differentiation and Competition in Pharmaceutical Markets*, Warner-Lambert, Inc., 1990 – 1991.

*International Cartel Stability*, Office of Vice-President for Research, University of Michigan, 1987 – 1988.

## **PROFESSIONAL ACTIVITIES**

### **Papers Delivered at Conferences**

Panel Speaker “Deterrence in Cartel Enforcement – Have We Passed the Breaking Point, or Is There Room Left to Hurt?” Global Competition Review, Antitrust Law Leaders Forum (Miami, FL), Feb. 1-3, 2018

“What Determines Cartel Success? A Retrospective and Update” (with Margaret Levenstein), 31st Summer Conference on Industrial Organization: Advances in Competition Policy, Sauder School of Business, University of British Columbia, Vancouver, Canada, July 14-15, 2017

Plenary Speaker “Serial Collusion in Context: Repeat Offenses by Firm or by Industry?” OECD 14<sup>th</sup> Global Forum on Competition (Paris, France), October 30, 2015.

“Price-Fixing Hits Home: An Empirical Study of U.S. Price Fixing Conspiracies” (with Margaret Levenstein), International Industrial Organization Conference (Chicago, IL), April 13, 2014.

“Price-Fixing Hits Home: An Empirical Study of U.S. Price Fixing Conspiracies” (with Margaret Levenstein), Cartels: A Conference in Honor of Robert F. Lanzillotti, University of Florida, March 1-2, 2013.

“Cartels & Recessions: Paradox or Myth?” (with Margaret Levenstein), Antitrust and the Wider Economy, University of Michigan, Law School, Ann Arbor, MI, Oct. 22, 2010.

“Breaking Up is Hard to Do: Determinants of Cartel Duration” Western Economic Association International’s 85<sup>th</sup> Annual Conference, Portland, OR, July 2010.

“Determinants of Cartel Duration and the Role of Cartel Organization,” (presented by co-author Margaret Levenstein), Centre for Competition Policy 5th Annual Conference, Cartels and Tacit Collusion, University of East Anglia, Norwich, UK, June 18 – 19, 2009.

“Effect of Collusive Agreements on Trade: Evidence from an International Cartel,” International Industrial Organization Conference, Marymount University, Washington, DC, May 18, 2008.

“Cartel Bargaining and Monitoring: The Role of Information Sharing” (with Margaret Levenstein), The Pros and Cons of Information Sharing conference, sponsored by Swedish Competition Authority, Stockholm, Sweden, November 10, 2006.

“Determinants of International Cartel Duration and the Role of Cartel Organization” (with Margaret Levenstein), International Industrial Organization Conference, Boston, MA, April 8, 2006.

“The Economic Impact of the U.S. Export Trading Company Act” (with Margaret Levenstein), Promoting Competitive Markets in Developing Economies workshop, Buenos Aires, Argentina, March 5, 2005.

“International Cartels Then and Now” (with Margaret Levenstein) National Bureau of Economic Research, Development of the American Economy, Cambridge, MA, July 26, 2004.

“Contemporary International Cartels and Developing Countries: Economic Effects and Implications for Competition Policy,” Politecnico di Milano, Milan, Italy, May 11, 2004.

“Contemporary International Cartels and Developing Countries: Economic Effects and Implications for Competition Policy,” International Agricultural Trade Research Consortium, Annual General Meeting, Theme Day: “Market Structure, Competition, and International Trade,” San Antonio, TX, December 2003.

“International Cartels Price-Fixing Cartels and Developing Countries: A Discussion of Effects and Policy Remedies” (with Margaret Levenstein), International Industrial Organization Conference, Boston, MA, April 2003.

“International Cartels in the 1990s: Implications for Theory and Policy,” Southern Economic Association conference, New Orleans, LA, November 2002.

“International Cartels in the 1990s: Implications for Theory and Policy” (with Margaret Levenstein), University of Massachusetts, Amherst, MA, Economics Department, April 2002.

“International Cartels in the 1990s: Implications for Theory and Policy” (with Margaret Levenstein), Yale School of Management, Micro/Strategy seminar, New Haven, CT, April 2002.

“International Cartels in a Global Economy,” International Competition Policy Advisory Committee Roundtable Hearings, Washington, DC, November 1998.

“Higher Prices from Entry: Pricing of Brand-Name Drugs,” National Bureau of Economic Research, Cambridge, MA, April 1994.

“A Hedonic Pricing Analysis of Ulcer Drugs,” American Enterprise Institute, conference on Competitive Strategies in the Pharmaceutical Industry, Washington, DC, October 1993.

“A Hedonic Pricing Analysis of Ulcer Drugs,” American Economic Association meetings, Chicago, IL, January 1993.

“Cartel Contract Duration: Empirical Evidence from International Cartels,” Cliometric Society Meetings (within ASSA meetings), New Orleans, LA, January 1992.

“Measuring Competition in Pharmaceutical Markets,” National Bureau of Economics Research, Summer Institute 1991, Workshop on Topics in Industrial Organization, Cambridge, MA, July 1991.

“Oligopoly Pricing with Capacity Constraints,” Western Economic Association Meetings, San Francisco, CA, July 1990.

“Oligopoly Pricing with Capacity Constraints,” North American Winter Econometric Society Meetings, Atlanta, GA, December 1989.

Stability in International Cartels: An Empirical Survey,” North American Winter Econometric Society Meetings, New York, NY, December 1988.

“Dynamic Demand and Market Power Over the Business Cycle” (with Timothy Bresnahan), National Bureau of Economic Research, Productivity Program Meeting, Cambridge, MA, March 1987.

“Estimating Monopoly Behavior with Competitive Recycling,” North American Winter Econometric Society Meetings, New York, NY, December 1985.

### **Papers Delivered at Seminars:**

Carleton University, Canada (Economics), Central Michigan University (Economics), Department of Justice (Antitrust Division), Federal Trade Commission, Hoover Institution at Stanford University, London Business School (Economics), Northwestern University (Economics), RAND Corporation, UC Berkeley (Agricultural and Resource Economics); UC Davis (Business School), UCLA (School of Public Health), University of Chicago (Law and Economics Workshop; Industrial Organization Workshop), University of

Illinois (Economics), University of Massachusetts (Economics), University of Michigan (Ross School of Business, Hosmer Lunch Seminar; Economics Seminar), University of Toronto (Economics), Stanford University (Economics), Washington University (Economics), Yale University (School of Management)

### **Other Presentations**

MBA Roundtable, 2019 Annual Curricular Innovation Symposium, “Engaging and leveraging your faculty in adapting the curriculum to a lifelong learning approach” (panel speaker), Lansing, MI, Nov. 8, 2019

AACSB International Associate Deans Conference, “Faculty Involvement” (co-presenter), New Orleans, LA, Nov. 14, 2019

GMAC Leadership Conference, “New Director Orientation” (panel speaker), Scottsdale, AZ, January 16, 2018.

GMAC Leadership Conference, “Fostering Integrative & Lifelong Learning with Diverse Students: Pilot Results from Two Schools” (with Melissa Peet), San Francisco, CA, January 19, 2017.

GMAC Leadership Conference, “Creating Integrative Learning and Curricular Innovation through Action Research” (with Melissa Peet), Long Beach, CA, January 21, 2015.

Fundamentals of Antitrust Economics Series, American Bar Association, Section of Antitrust Law: Presentation on “Market Power Fundamentals,” Washington, D.C., January 6, 2015.

61<sup>st</sup> American Bar Association Section of Antitrust Law Spring Meeting, “Fundamentals – Antitrust Economics” session, sponsored by the Economics Committee: Presentation on “Market Power Fundamentals,” Washington, D.C., April 10, 2013.

National Academies Climate Change Education Round-table, Workshop on Climate Change Education for Future Business Leaders: Panelist for “Business Schools: Opportunities and Challenges posed by Climate Change,” Washington, D.C., March 14, 2013.

Antitrust Law & Economics Institute for Judges, co-sponsored by American Bar Association Section of Antitrust Law and George Mason University School of Law Judicial Education Program: Presentations on “Cartels” and “Agreement and Facilitations Practices,” Arlington, VA, October 8, 2012

6<sup>th</sup> Annual Conference on Empirical Legal Studies (Chicago), Discussant for “Evaluating Leniency and Modeling Cartel Durations: Time-Varying Policy Impacts and Sample Selection” by Jun Zhou, November 2011.

Antitrust Law & Economics Institute for Judges, co-sponsored by American Bar Association Section of Antitrust Law and George Mason University School of Law Judicial Education Program: Presentations on “Cartels” and “Agreement and Facilitations Practices,” Arlington, VA, October 4, 2011

“International Cartels during Economic Downturns: What Does History Tell Us? What Does the Future Hold?” Brown Bag Program, ABA Section of Antitrust Law: International Committee, January 8, 2010.

“OFT and CC Joint Review of Substantive Merger Guidelines – A Roundtable to Discuss Coordinated Effects: What is the right analytical threshold?” UK Competition Commission and Office of Fair Trading, London, October 2, 2008.



## **Refereeing**

*American Economic Review, Antitrust Law Journal, B.E. Journal of Economic Analysis and Policy, Canadian Journal of Economics, Contemporary Policy Issues, Economic Inquiry, Economic Journal, Empirical Economics, Industrial and Corporate Change, International Economic Review, International Journal of Industrial Organization, Journal of Applied Economics, Journal of Competition Law and Economics, Journal of Economic Behavior & Organization, Journal of Economic Education, Journal of Economics and Business, Journal of Economics, Journal of Economics and Management Strategy, Journal of Environmental Economics and Management, Journal of Industrial Economics, Journal of Law and Economics, Journal of Law, Economics, and Organizations, Journal of Political Economy, National Science Foundation, RAND Journal of Economics, Review of Economics and Statistics, Review of Industrial Organization, Scandinavian Economic History Review, Southern Economic Journal*

## **External Activities**

AACSB: Peer Review Team member (2018)

Consultant: International price fixing investigation, LCD industry (2012)

Economics Task Force Member, American Bar Association (2010-2012)

External Reviewer: St. Gallen University, Executive School Review (2011)

University of Texas at Austin, MBA Programs Review (2012)

University of North Carolina, Kenan-Flagler Business School, MBA Programs Review (2015)

Koc University, Turkey, Economics Program Review (2019)

Expert: International price-fixing investigation, chemicals industry (2005)

Consultant: International price-fixing investigation, paper industry (2003 – 2005)

Consultant: European merger investigation, music industry (2004)

Consultant: International price-fixing investigation, vitamins industry (2002)

Consultant: Australian price-fixing investigation, cement industry (2001)

Expert: U.S. Department of Justice, Antitrust Division, aluminum mergers investigation (1999 – 2000)

Peer reviewer for United States Department of Agriculture investigation of fed-cattle procurement (1999)

Expert: Exclusionary tactics investigation, waste management industry (1992 – 1993)

## **TEACHING**

### **Degree Program Courses**

#### **Johns Hopkins Carey Business School**

MS Finance: Economics for Decision Making (2016)

FlexMBA : Economics for Decision Making (2017 online, 2020 onsite)

### **University of Michigan, Ross School of Business**

BBA: Applied Microeconomics (1984 – 1986; core course coordinator 1984 – 1986)  
Industrial Organization (1984)  
Business and Government (1984 – 1985; course coordinator 1984 – 1985)

Executive MBA: Economics of Business (2001 – 2012)

Global MBA: Applied Microeconomics (Hong Kong, 1996)

Weekend MBA: Competitive Tactics and Competition Policy (2011)

Full-time & Evening MBA

Applied Microeconomics (1986, 1988 – 2001, 2003 – 2004; core course coordinator 1988, 1991, 1993 – 1994, 1997 – 1998, 2003 – 2004)

Competitive Tactics (1990, 1992, 1996, 2001, 2003, 2005)

Competitive Tactics & Competition Policy (2004, 2010, 2011, 2014, 2015)

Multidisciplinary Action Projects (MBA core course), student team faculty advisor (2008, 2012, 2014)

Master of Entrepreneurship, Business Economics for the Entrepreneur (2013 – 15, co-taught with Francine Lafontaine)

PhD: Competition and Collusion in International Markets (2005, 2007, 2011, 2013, co-taught with Margaret Levenstein)

### **Other Schools**

Going Global Bootcamp – Antitrust modules (Int’l MBA Program, Politecnico di Milano, Italy; 2016)

Microeconomics (International MBA Program, Politecnico di Milano, Italy; 2004, 2005, 2009 – 2014)

Prices & Markets (MBA Program, INSEAD, France, January – February 2000)

### **Non-Degree Courses & Workshops**

Executive Education	AT Kearney <i>MBA Essentials Program</i> (Summer 2000 – 2004) Public Utility Executive Program (July 1993)
Executive MBA	Quantitative Skills Workshop (2001 – 2014)
Full-time MBA	“Leading with Integrity: Community Values and Standards” Orientation Workshop (2007 – 2009, 2011 – 2012) Quantitative Skills Workshop (1994 – 2005, 2010 – 2011)
Weekend MBA	Quantitative Skills Workshop (2012 – 2014)
Financial Engineering Program	Applied Microeconomics (2006 – 2007)
Law School (Zell Entrepreneurship and Law)	Business Basics for Lawyers: Applied Microecon. (2013 – 2015)
Master of Supply Chain Management	Bootcamp: Applied Microeconomics (2009 – 2014)
University of Michigan	“First Day of Class” New Faculty Orientation (1992 – 1995)

## **SERVICE AND COMMITTEES**

### **Johns Hopkins University Committees:**

Faculty Body Leaders Committee (April 2019 – present)

Co-Chair, Provost's Annual Prize for Faculty Excellence in Diversity (2016 – 2018)

Co-Chair, Search Committee for Chief Diversity Officer, Vice Provost of Diversity & Inclusion (2016-17)

### **Johns Hopkins Carey Business School Committees (select):**

Co-Chair, Faculty Diversity Action Plan Committee, 2015-present

Co-Chair, MBA Redesign Committee, 2018-19

Chair, Marketing Recruiting Committee, 2015-16

Co-Chair, EMBA Program Review Curriculum Subcommittee, 2015-16

### **University of Michigan Committees:**

Chair, Planning Committee, Vice Provosts & Associate Deans Group, Provost's Office, 2014 – 15

Chair, Vice Provosts & Associate Deans Group, Provost's Office, 2013 – 14

IT Administrative Domain Advisory Committee (at-large member), 2013 – 14

Collegiate Lecturer Committee, Academic HR, 2014

Administrative Services Transformation Advisory Group, Provost's Office, 2012

Coursera Advisory Group, Provost's Office, 2012

Faculty Engagement Committee for the Peace Corps 50<sup>th</sup> Anniversary, 2010

Lecturers' Employee Organization (LEO) Professional Development Committee (Central Academic HR; LEO Lecturer Development Fund), 2008 – 2009

Advisory Committee on Chair and Associate Dean Orientation (chaired by Connie Cook, Associate Vice Provost for Academic Affairs), 2008 – 2009

Provost's Special Committee on Institutional Innovation in Collaborative Technologies for Learning (chaired by Professor David Mendez, School of Public Health), 2008 – 2009

President's Task Force on Purchasing Ethics and Policies, 2003 – 2004

Rackham Graduate School, Divisional Board for Social Sciences and Education, Rackham Faculty Grant and Fellowship Program, 1993 – 1994 (chair in 1994)

### **Ross School of Business, University of Michigan Committees:**

Action-Based Learning Advisory Committee 2011 – 12 (co-chair), 2013 – 14 (chair)

Action-Based Learning Conference Planning Committee (chair), 2014 – 15

Admissions and Career Development Advisory Committee, 1998 – 2001

BBA Program Enhancement Group, 2009 – 2010

Classroom Design Subcommittee, 2005 – 2006

Community Values Committee (academic co-chair), 2012 – 2015  
Curriculum & Teaching Committee, 1995 – 2005  
Executive MBA Advisory Committee, 2001 – 2010  
Executive MBA Feasibility Study Committee, 1999 – 2000  
Grievance Board Panel, 2005 – 2006  
MBA Programs Advisory Committee (chair), 2012 – 2013  
MBA Program Review Task Force (chair) 2013 – 14, 2014 – 15  
MBA Review Team (later the Professional Degree Program Review Committee), 1992 – 1993, 1995 – 2001  
Part-Time Programs Development Group, (member) 2005 – 2006; (chair) September 2007 – 2010  
Part-Time Programs Task Force, 2004 – 2005  
Program Learning Goals Task Force, 2010 – 2011  
Social Impact Task Force (chair), summer 2012

**Professional Committees:**

2015 MBA Roundtable Symposium Advisory Group (planning October 22-23, 2015 MBA Roundtable Symposium “Closing the Gap: Cultivating Communication Competencies in the MBA”)  
2009 MBA Roundtable Symposium Advisory Group (planning November 19-20, 2009 MBA Roundtable Symposium “MBAs in Action”)  
2009 MBA Leadership Conference Advisory Group (planning January 2009 GMAC conference for program directors and associate deans)