# SPECIALIZED MASTER'S PROGRAMS



## Choose from six specialized master's programs built for in-demand markets.

### Graduate prepared to lead.

A specialized master's degree from Johns Hopkins Carey Business School provides you with the skills and knowledge to become an expert in your field.

We built our one-year degrees for recent college graduates and early-career professionals. Enhance your credentials and graduate from Carey Business School ready to advance your career.

Our master's curriculum combines a solid business foundation with specialized courses taught by industry experts. And put theory into practice with abundant experiential learning opportunities.

Each program curriculum includes three segments:

#### **Business foundations**

Gain the general management knowledge to thrive in a rapidly changing global marketplace.

#### **Functional core**

Master your chosen area of expertise.

#### **Electives**

Customize your program and differentiate yourself with specialized courses.

#### >> STEM-DESIGNATED PROGRAM

## BUSINESS ANALYTICS AND RISK MANAGEMENT

The Master of Science in Business Analytics and Risk Management prepares you to navigate uncertainties across evolving markets. Learn to convert raw data into actionable insights, protect shareholder value by managing risk, and position organizations to leverage uncertain outcomes. Graduate ready to quantify multiple dimensions of complex business problems, analyze the data related to those problems, and find data-driven, analytic solutions.

## Sample courses:

- » Advanced Business Analytics
- » Customer Analytics
- » Data Analytics
- » Simulation and Strategic Options

## Course highlight: Big Data Machine Learning

This course provides you with a firm understanding of the mathematical and statistical theories that underlie the foundations of big data and machine learning. Apply your data science skills, use coding, and analyze financial data sets to solve real-world problems.



"You can tell from day one that the MS in Business Analytics and Risk Management faculty are highly engaged and support your career aspirations. They were instrumental in guiding my career, and with their help I saw immediate career growth after graduation. I know my Carey Business School experience and connections will continue to be invaluable throughout my lifetime and my career."

Isabella Jiafan Chen
 MS in Business Analytics and
 Risk Management '19





## >> STEM-DESIGNATED FINANCIAL ECONOMETRICS CONCENTRATION

## **FINANCE**

A career in finance requires the insight and skills to discover business opportunities early on. The Master of Science in Finance goes beyond understanding how money and markets interact. Gain a firm understanding of how to harness financial econometrics for business solutions and seize opportunities.

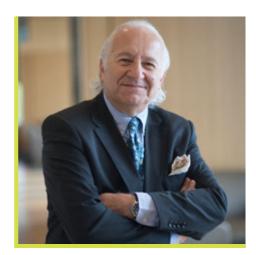


## Sample courses:

- » Advanced Portfolio Management
- » Computational Finance
- » Continuous Time Finance
- » Empirical Finance

## Course highlight: **Derivatives**

This course offers a rich overview of forwards, futures, swaps, and options.
Learn both the actual working of derivatives and the analytical tools needed to effectively understand derivatives.
Develop skills in pricing analysis, use of pricing models, trading, and hedging strategies. And prepare for specific economic goals, such as portfolio risk reduction.



"MS in Finance students are members of an **elite group of thinkers and innovators** at Carey Business School."

Demir Yener, PhD
 Academic Program Director
 Senior Lecturer

## **HEALTH CARE MANAGEMENT**

The Master of Science in Health Care Management prepares students to make strategic decisions to improve, streamline, and expand complex health systems.

As a Johns Hopkins student, harness the resources, reputation, and experience of Johns Hopkins Hospital and Johns Hopkins University's schools of medicine, nursing, and public health to build your skills and expand your network.

#### Sample courses:

- » Frameworks for Analyzing Health Care Markets
- » Fundamentals of Health Care Operations
- » Health Care Law and Regulation
- » Health Care Organization and Management
- » Health Marketing and Access



Watch. Olu Akinrimisi (right) plans to use his master's to save lives:

carey.jhu.edu/meet-olu

"Carey Business School highlighted business within medicine and emphasized humanity within medicine. Carey has helped me become a good health advocate, and now I can go back into the medical field and create strategies to tend to the community's needs."

Olu Akinrimisi
 MS in Health Care Management '19

# The Health Care Management program culminates in one of the following project-based experiential learning courses:

Health Policy Design and Implementation: Gain an operational understanding of health policy and its impact on health care delivery.

Health Care Strategy Consulting
Practicum: Integrate and apply previous
coursework to strategic challenges
addressed by organizational leaders.

Health Services Improvement Project:
Work with clinical clients in the Baltimore/
Washington, D.C., area to measurably
improve the costs and quality of
their organization.

Commercializing Biomedical Innovations: Learn about innovation and the invention processes, how to identify opportunities and assess when ideas are inventions, and the steps required to bring the product to market.





#### >> STEM-DESIGNATED PROGRAM

## **INFORMATION SYSTEMS**

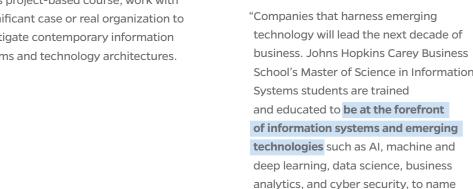
Information systems are revolutionizing the way we live and work. The Master of Science in Information Systems places you at the nexus of business, technology, and human behavior to find breakthrough business strategies. Students of all technical levels leverage the art and science of information systems for transformative organizational impact.

#### Sample courses:

- » AI: Principles and Business Applications
- » Data Science and Business Intelligence
- » IT and Global Sourcing Strategy
- » Managing Complex Projects

## Course Highlight: **Applied IS Architecture**

In this project-based course, work with a significant case or real organization to investigate contemporary information systems and technology architectures.



Watch, Kelsev O'Neill (left) plans to use her master's to harness information systems for business solutions: carey.jhu.edu/meet-kelsey



- Reza Djavanshir, ScD Academic Program Director Associate Professor

technology practices."

a few. Our students will lead their generation in innovative business and

## >> STEM-DESIGNATED MARKETING ANALYTICS CONCENTRATION

## **MARKETING**

Test, apply, and master breakthrough marketing ideas ahead of the industry. Leverage quantitative and qualitative insights to gain consumer insights and drive business in a competitive global marketplace. With a focus on analytics, graduate able to integrate digital platforms into marketing plans, detect relevant trends and patterns to improve marketing performance, and translate theories of consumer psychology to understand consumer decision-making.

#### Sample courses:

- » Consumer Behavior
- » Marketing Research
- » Pricing Analysis
- » Social Media Analytics

# Course highlight: **Strategic Market Intelligence**

Master advanced marketing strategies to enhance competitiveness in dynamic consumer and organizational markets. Learn to anticipate your competitors' next marketing moves while building your own strategies. Apply game theory in various marketing contexts to understand the strategic implications of your marketing decisions.



"I was originally trained as an engineer, so when I switched careers, Carey Business School's MS in Marketing taught me to apply marketing principles and theories instead of relying on instinct. I learned how to build my personal brand, and I quickly distinguished myself from others in the competitive job market."

- **Charlie Wang**MS in Marketing '19





# REAL ESTATE AND INFRASTRUCTURE

A leader in real estate education for more than 25 years, Carey's Master of Science in Real Estate and Infrastructure gives you a foundation in real estate investment, development, finance, construction and design, entrepreneurship, planning and sustainability, capital markets, and real estate law. At one of the few real estate programs embedded in a business school, benefit from a robust understanding of the real estate industry from top to bottom.

The Master of Science in Real Estate and Infrastructure emphasizes networking and relationship building. The Johns Hopkins Real Estate Alumni Forum connects students with real estate alumni locally and globally.



### Sample courses:

- » Design and Construction Feasibility
- » Development Modeling and Risk Analysis
- » Real Estate Capital Market Analysis
- » Real Estate Legal Environment

# Course highlight: Real Estate and Infrastructure Capstone

The capstone course provides you with a mentored real estate industry experience. Capstone choices differ based on individual interests and career goals, but you are encouraged to choose experiences that provide an opportunity for growth and to showcase your professional knowledge, skills, and talent.



"Networking is vital for a career in real estate. And with a strong real estate program for over 25 years, you benefit from an active, robust alumni network and guidance from our nationally well-known advisory board members. Gain valuable skills in the classroom while building a strategic network to launch your career."

Ko Wang, PhD
 Academic Program Director
 Professor, R. Clayton Emory Chair of
 Real Estate and Infrastructure



## **EXPERIENTIAL LEARNING**

Leadership, resilience, and entrepreneurship aren't learned from a book. They are developed by doing. Put theory to work and embed yourself in local, national, and international experiential learning opportunities. Complement your classroom and curricular experiential learning with co-curricular opportunities offered year-round.

## Leadership Development Expeditions

Kayak through Belize's waterways or traverse Norway's mountains, fjords, and glacial fields, enhancing your leadership skills on a nine-day outdoor excursion.

#### **Global Immersion**

Embed with an international company facing today's most pressing global business challenges. The seven-day travel course takes you out of the classroom into the heart of today's biggest business questions, such as Brexit and trade policy's influence on international business.

## **Community Consulting Lab**

Immerse yourself in the social innovation network in Baltimore and lead a consulting project to tackle business challenges at a nonprofit, start-up, or small business.

## **Impact Sprints**

In a one-day condensed format, farms, emergency rooms, and local Baltimore organizations provide the backdrop as you put your skills to the test, emerge as a strategic leader, and help local businesses increase impact.



## Hexcite Early-Stage Medical Software Accelerator

Play a crucial role in bringing health tech to market. Create business models and provide business support to assist Johns Hopkins clinicians creating medical software solutions to improve patient care.

## Commercialization Academy Fellows

Collaborate with Johns Hopkins entrepreneurs across disciplines and across the university to conduct research on potential licensees and create marketing strategies for new technology.

### **Case Competitions**

Participate in business case competitions to develop critical business and presentation skills, gain industry experience, and network with experts and potential employers.

### **Student organizations**

Get involved with one of Carey Business School's many active student organizations. Join a student organization to network with students inside and outside your program, find lifelong friends, and make an impact in your community.

With industry and professional organizations, cultural and identity organizations, and innovation and impact groups, chances are there is one to fit your interests and goals. But if not, start your own.

Carey student organizations include:

- » Marketing Association
- » Women in Business
- » Out for Business
  LGBT Student Association
- » Consulting Club
- » Community Volunteer Club

Learn more: carey.jhu.edu/ student-orgs

## **OUTCOMES**

It took only one campus visit for Nnadozie "Dozie" Ekeocha, MS in Finance '18, to commit to Carey Business School. And when Johns Hopkins University offered him a job immediately after graduation, he knew Johns Hopkins would be a good fit for years to come.

As an investment analyst in the Johns
Hopkins University Investment Office,
Ekeocha helps manage the university's
\$6 billion in endowments, investments,
and other assets. A regular day for
Ekeocha includes breaking down
investment portfolios by region and sector
and finessing investment strategies. In
the process, he develops additional and
stronger analytical tools to model risk.



Watch. Nnadozie Ekeocha's (right) finance career is coming full circle: carey.jhu.edu/meet-dozie:

"The most valuable thing I got from Carey is to believe in myself. I feel like I can do anything within the broad spectrum of business."

Nnadozie Ekeocha
 MS in Finance '18

## Carey Business School graduates hold prestigious positions at companies around the world. Employers include:

- » 21st Century Fox
- » Amazon Web Services
- » Bank of China
- » Berkeley Research Group
- » Bozzuto
- » Citibank
- » Deloitte Consulting
- » Food and Drug Administration
- » Host Hotels and Resort
- » IBM
- » Inova

- » Johns Hopkins Hospital
- » Johnson & Johnson
- » KPMG LLP
- » Microsoft
- » Oracle
- » PNC
- » United Nations
- » U.S. Department of Education
- » U.S. Department of State
- » The World Bank Group

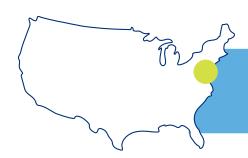




## **PROGRAM LOCATIONS**

Attend class in the third-largest metropolitan area in the U.S. Johns Hopkins Carey Business School's Baltimore and Washington, D.C., campuses reside in the economic, political, cultural, and social center of the country.

Or bring the classroom to you with online programs that are just as rigorous as our in-person courses. Stay connected to campus through residency courses and online programming taught by the same outstanding faculty who develop the curriculum.



Our Baltimore and Washington, D.C., campuses are:

2-hour train ride to New York 6-hour flight to Los Angeles



Washington, D.C.

#### **Baltimore**

MS in Finance MS in Health Care Management MS in Marketing

## Washington, D.C.

MS in Business Analytics and Risk Management MS in Finance MS in Information Systems MS in Real Estate and Infrastructure

#### Online

MS in Finance MS in Health Care Management MS in Marketing



Explore Carey Business School's
Baltimore and Washington, D.C., campus
locations through the use of 360-degree
photography, narration, and video. The
virtual tour brings the Carey Business
School campus to your desktop, laptop, or
mobile device anywhere in the world.



carey.jhu.edu/virtual

## **PART-TIME PROGRAMS**

If you are ready for career advancement or planning to shift industries, our part-time master of science programs will equip you with the skills and knowledge to accelerate your career.

Select on-campus, online, or a hybrid format of courses that works for your schedule.

Part-time curriculum is created and taught by the same faculty as the full-time programs.



"Because of the different Carey learning experiences I've had, I feel confident and not constrained about my ability to solve complex problems and issues in the professional setting where I work."

- Corbin Catmull

MS in Health Care Management '19



Watch. After the Marine Corps, Corbin Catmull (above) followed his calling to a career in health care: carey.jhu.edu/meet-corbin





#### **MS** in Finance

Gain the technical skills to create innovative management and finance solutions.

Graduate with the quantitative and leadership skills to analyze data, act upon it, and impact the long-term sustainability of businesses around the world.

#### **MS in Health Care Management**

Streamline productivity across all health care fields. Expand your expertise through cross-disciplinary learning and collaborations with the top-ranked Johns Hopkins University's Schools of medicine, nursing, and public health. Then implement your business solutions in experiential learning courses that put you at the forefront of health care management.

#### **MS in Marketing**

Prepare to excel in an agile, digital, and global environment. Design and use qualitative and quantitative research methods to gain customer insights, conduct advanced analytics, explore competitive economics and strategic intelligence during the marketing planning process, and more.

Learn more about our part-time programs at carey.jhu.edu/MS-programs



## **ADMISSIONS**

## Admissions requirements:

- » Transcripts
- » Work history
- » Resume
- » 2 essays
- » 1 letter of recommendation
- » GMAT/GRE scores
- » TOEFL or IELTS scores for non-native English speakers

## Admissions profile:

Average work experience (full-time):

1 year

Average work experience (part-time):

11 years

**English language proficiency:** 

IELTS minimum score of 7
TOEFL minimum score of 100

**GMAT** scores (Data from Carey students in 2019 full-time MS programs) **Business Analytics and Risk Management** 692 Finance 689 Health Care Management 626 Information Systems 665 Marketing 682 Real Estate and Infrastructure 603 Indicates middle 50% of scores ▲ Average GMAT score

For more information visit: carey.jhu.edu/apply



## FINANCIAL AID / SCHOLARSHIPS

When you apply to Johns Hopkins Carey Business School, you are automatically considered for all available merit scholarships awarded by the admissions office and endowed scholarships generously funded by our donors. Over \$3.5 million in scholarship funding is awarded per year. Reach out to admissions for more information.

In addition to scholarships, there are many ways to fund your future, including federal

aid, institutional aid, military benefits, private loans, and payment plans. Your future is within reach.

Questions about the application process, admissions requirements, or funding your education? Contact our Admissions team.

#### **Office of Admissions**

carey.admissions@jhu.edu 410.234.9220 877.88.CAREY (877.882.2739)



The Johns Hopkins Carey Business School provides an innovative business education grounded in the tradition of building for what's next. Combining the Johns Hopkins legacy of excellence and research with Carey's ingenuity as a modern business school, we are uniquely poised to solve tomorrow's business challenges today. Our full-time, part-time, and online programs are data driven to compete in the ever-changing global marketplace. A Carey education prepares you to advance in your career while advancing society.

Join us.



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carey.jhu.edu