Evgeny Kagan

☎ +1 (734) 604-7152   ✉ ekagan@jhu.edu

POSITION	**Johns Hopkins Carey Business School** Assistant Professor of Business Analytics and Operations Management	2018-
RESEARCH INTERESTS	Entrepreneurial operations management, Innovation & product development, Behavioral and experimental methods.	
EDUCATION	**University of Michigan**, Ann Arbor, MI PhD in Operations Management, Ross School of Business Co-advisors: Stephen Leider and William Lovejoy	2018
	Erasmus University, Rotterdam, The Netherlands M.Sc. in Logistics and Information Systems	2012
	Mannheim University, Mannheim, Germany B.Sc. in Business Administration	2010

RESEARCH

Publications

1. "Ideation–Execution Transition in Product Development: Experimental Analysis" with S. Leider & W. Lovejoy. **Management Science,** *64 (5), 2018; pp 1975-2471*
   Link

   - Finalist, INFORMS Behavioral Operations working paper competition 2016
   - Finalist, Best paper competition in Innovation Management 2017, EBS Wiesbaden (Awarded for high practical relevance)

2. "Equity Contracting and Incentive Design in Startup Teams" with S. Leider & W. Lovejoy. **Management Science**, *forthcoming.*

   - Finalist, POMS College of Product Innovation and Technology Management (PITM) best student paper competition 2017

Work in progress

3. "Entrepreneurial Market Research: When Hypotheses Outnumber Samples" with S. Leider & W. Lovejoy.

4. "Agile Product Development" with Janne Kettunen

5. "Dynamic Decision Making in Operations Management and Marketing" with Stephen Leider and Ozge Sahin

6. "Social justice and queueing" with Maqbool Dada

7. "Passing the buck? Transfer decisions in services" with Brett Hathaway and Maqbool Dada

8. "Stress and dynamic pricing" with Yannis Stamatopolous and Michelle Shell

9. "Idea validation in entrepreneurial networks" with Ruslan Momot

Non-refereed publications
"Mentoring in Startup Ecosystems" with David Brophy, Melanie Milovac Jeffrey Sanchez-Burks and Tom Jensen

- Supported by a Kauffman Foundation grant

TALKS

2019
Krannert (Purdue), Jindal School of Management (UTD), Questrom (Boston University), George Washington University, McCombs (UT Austin, invited PhD seminar), POMS (Washington DC), MSOM (Singapore), BOM (Eindhoven), INFORMS (Seattle, WA)

2018
Wharton Management/Entrepreneurship (University of Pennsylvania), Carey (Johns Hopkins), Kelley (Indiana), Cox (Southern Methodist University), HEC Paris, ESMT Berlin, Beedie (Simon Fraser University), Behavioral Operations Conference Young Scholar's workshop (UTD), INFORMS (Phoenix)

2017
Lee Kong Chian School of Business (Singapore Management University), HKUST, D'Amore-McKim (Northeastern), Rotterdam School of Management (Erasmus University), Frankfurt School of Finance and Management, UCL School of Management, WINDS symposium (Wharton), INFORMS (Houston), MSOM (UNC)

TEACHING

Business Analytics (Johns Hopkins, MSc and MBA course)	Fall 2018, 2019
Operations Management (Ross)	Winter 2015

WORK EXPERIENCE

DHL Inhouse Consulting Bonn, Germany   Summer 2010
Summer associate, developed performance measurement tools for sales teams

Center for European Economic Research (ZEW), Germany   2009 - 2010
RA; conducted a large scale innovation survey of German technology firms

BASF SE, Ludwigshafen, Germany   Summer 2008
Summer associate; developed a predictive model for campus recruiting

Suedzucker AG, Mannheim, Germany   Winter 2008
Intern; developed LP-based optimization tools for plant-customer delivery streams

SERVICE

Session Chair

INFORMS Annual Meeting, Seattle, WA	Nov 2019
POMS Annual Meeting (upcoming), Washington, DC	May 2019
INFORMS Annual Meeting, Phoenix, AZ	Nov 2018
INFORMS Annual Meeting, Houston, TX	Oct 2017
INFORMS Annual Meeting, Nashville, TN	Nov 2016

Reviewer
Management Science, Experimental Economics, Production and Operations Management (POM)

Course Lead
Business Analytics   2018 -

<table>
<tr><td rowspan="6">GRANTS,
HONORS &
AWARDS</td><td>INFORMS TIMES Dissertation award (finalist)
Awarded to outstanding doctoral dissertations in the area of innovation.</td><td>2019</td></tr>
<tr><td>Supplemental Research Support Award (Behavioral)
Joint with Stephen Leider and Ozge Sahin.</td><td>2018 - 2019</td></tr>
<tr><td>Rustgi Family Fund Award in Entrepreneurship
Joint with Stephen Leider and Bill Lovejoy.</td><td>2018 - 2019</td></tr>
<tr><td>Rackham Pre-doctoral Fellowship
Highest award for doctoral research at the University of Michigan.</td><td>2017 - 2018</td></tr>
<tr><td>Heinrich-Boell-Foundation Scholarship, Germany.
Academic excellence scholarship</td><td>2007 - 2012</td></tr>
<tr><td>Fulbright Scholarship, California State University East Bay, USA</td><td>Summer 2007</td></tr>
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COMPUTER & NATURAL LANGUAGES
STATA, MATLAB, R, SQL, Python, LaTeX,
English (fluent), German (fluent), Russian (fluent), French (conversational)

REFERENCES

Bill Lovejoy (advisor)
Raymond T J Perring Family
Professor of Business Administration
Professor of Technology and Operations
Professor of Art, School of Art and Design
Ross School of Business
University of Michigan
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Tauber Institute for Global Operations
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